



Smurfit-Stone Container Corporation

Wilson Container Division

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Wilson, NC 27893
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March 28, 2000

Mr. Dean Trytten
Anchor Enterprises
6 Moultrie Drive
Taylors, SC 29687-1914

Dear Mr. Trytten:

Over the past ten years, we have been in a process of continuous improvement to our steam system. The majority of these retrofits were accomplished a little at a time from routine expenses.

We started by removing bucket and disc traps that were a constant leaking and maintenance problem. We installed the new stainless fixed orifice condensate removal devices to eliminate all traps. They have no moving parts to wear out.

The last phase was to replace high-cost steam return pumps that injected unused steam back into the boiler. This last retrofit eliminated two pumps, large flash tank, and constant water leaks from packing glands.

We estimate our annual savings to be:

Maintenance labor	\$10,000
Steam leaks	8,000
Trap replacement & parts	3,500
Pump replacement	4,000
Valves & piping	<u>2,500</u>
Total	\$28,000

We also saw increased heat transfer that enabled us to increase our product line speed an estimated 10%. This savings is well over double that mentioned above.

The new technology of condensate removal orifice devices have improved our process, saved maintenance dollars, freed up personnel to work other jobs, and reduced leaks and steam bypass waste. We would recommend others to look into this product for their equipment as a means to save.

If you have any questions, please contact me at 237-7121.

Sincerely,

Willis Shimel
Environmental Coordinator

WS:dk

c: Tom Piggott